

# D'Arcangelo & Co., LLP

Certified Public Accountants & Consultants

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To the Board of Directors  
Griffiss Local Development Corporation

We have audited the consolidated financial statements of Griffiss Local Development Corporation and subsidiaries, Cardinal Griffiss Realty, LLC, and 99 Otis Street, LLC, for the year ended December 31, 2023, and have issued our report thereon dated March 25, 2024. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, *Government Auditing Standards* and the Uniform Guidance, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated November 30, 2023. Professional standards also require that we communicate to you the following information related to our audit.

## Significant Audit Findings

### *Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Griffiss Local Development Corporation and Subsidiaries are described in Note 1 to the consolidated financial statements. As described in Note 1 to the consolidated financial statements, the Organization changed accounting policies related to credit losses by adopting ASU No. 2016-13, *Financial Instruments – Credit Losses (Topic 326) (CECL)*, in 2023. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the consolidated financial statements in the proper period.

Accounting estimates are an integral part of the consolidated financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the consolidated financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

The most sensitive estimate affecting the consolidated financial statements is management's estimate of the depreciation and amortization lives and methods. We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the consolidated financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the consolidated financial statements are the disclosures related to revenue recognition in Note 1 to the consolidated financial statements.

The consolidated financial statement disclosures are neutral, consistent, and clear.

### *Difficulties Encountered in Performing the Audit*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

### *Corrected and Uncorrected Misstatements*

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements.

### *Disagreements with Management*

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the consolidated financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### *Management Representations*

We have requested certain representations from management that are included in the management representation letter dated March 25, 2024.

### *Management Consultations with Other Independent Accountants*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's consolidated financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### *Other Audit Findings or Issues*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.



Other Matters

With respect to the supplementary information accompanying the consolidated financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the consolidated financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the consolidated financial statements or to the consolidated financial statements themselves.

This information is intended solely for the use of Board of Directors and management of Griffiss Local Development Corporation and subsidiaries and is not intended to be, and should not be, used by anyone other than these specified parties.

*D'Arcangelo + Co., LLP*

March 25, 2023

Rome, New York

Client: **37270 - Griffiss Local Development Corporation**  
Engagement: **2023 FS - GLDC**  
Period Ending: **12/31/2023**  
Trial Balance: **GLDC TB**  
Workpaper: **3200.10 - GLDC Adjusting Journal Entries Report**

Account	Description	W/P Ref	Debit	Credit
<b>Adjusting Journal Entries JE # 1</b>		<b>4700.50</b>		
To reverse out 13th month of amortization for Orgill Loan				
13200A	Loan Receivable A/D		20,278.00	
700021	Amortization Orgill Loan Receivable			20,278.00
<b>Total</b>			<b>20,278.00</b>	<b>20,278.00</b>
<b>Adjusting Journal Entries JE # 2</b>		<b>3530.10</b>		
To post Oneida County ARPA grant revenue to match expense.				
11001A	Due From Other		52,484.00	
40460	Oneida County ARPA Grant			52,484.00
<b>Total</b>			<b>52,484.00</b>	<b>52,484.00</b>
<b>Adjusting Journal Entries JE # 3</b>		<b>4600.17/4600.19</b>		
To Fix A/D Buildings due to Fixed Asset software glitch				
70000	Depreciation		185,283.00	
14350	A/D-Buildings			185,283.00
<b>Total</b>			<b>185,283.00</b>	<b>185,283.00</b>
<b>Adjusting Journal Entries JE # 4</b>		<b>4200.45</b>		
To adjust off allowance account due to implementation of ASU 2016-13.				
11001B	Allowance for Bad Debt		10,070.00	
60060	Bad Debt Expense			10,070.00
<b>Total</b>			<b>10,070.00</b>	<b>10,070.00</b>